

# Creating Perfect Cities Where Possibilities Happen



#### Welcome to a world of exciting possibilities

AMATA is a leading developer and operator of industrial cities. Since 1989, we have helped global companies build an industrial base in Southeast Asia and grow their businesses.

If you are looking to set up or expand your manufacturing base in the region, you need a partner with the infrastructure and professional support to guide your business towards success.

AMATA is that partner and Southeast Asia is the place to do it.

Located at the very heart of global growth, it is no wonder investors view the region positively, especially with all the financial and commercial incentives on offer.

Over the last 35 years, AMATA has grown from a small entity to become an industrial giant, fired by the vision of Thai entrepreneur Vikrom Kromadit. We currently operate several prime sites in Thailand and Vietnam – with more in development in Myanmar and Laos – and offer a flexible package of services that create a secure and compelling investment opportunity.

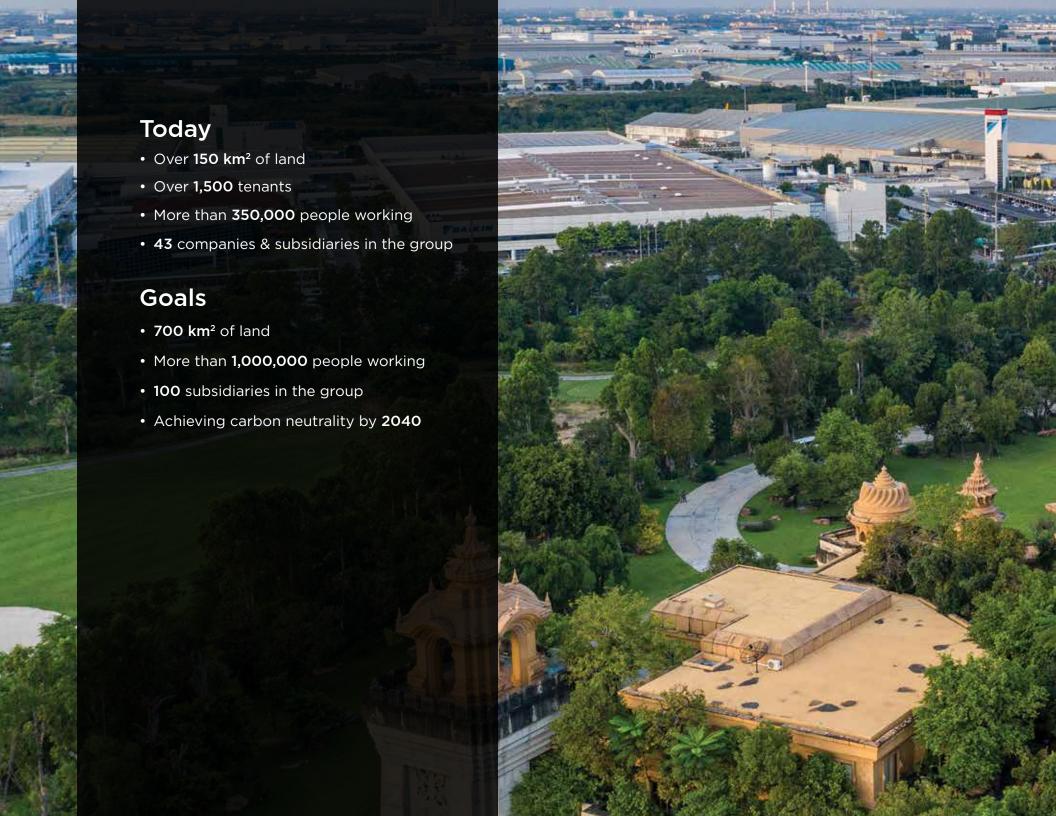
Organisations from over 28 countries, including many Fortune 500 companies, have chosen AMATA as home. The mix of high quality services, environmental sustainability and long-term commitment attracts a huge range of investors who all share our optimism and desire for success.

We are always building, always expanding. Why not make an AMATA city home for your business?

"In Sanskrit, 'amata' means 'eternity'. AMATA is committed to growing commerce and economies in Thailand, Vietnam, Myanmar and Laos, while preserving the harmonious existence between industry and surrounding communities. Based on rigorous social and environmental responsibilities under the ALL WIN philosophy - we are driven by a sustainable management approach, true to the spirit of the 'Smart City', embracing global changes and facing the challenges of the future. Happiness and success go hand-in-hand for AMATA's clients, staff and stakeholders alike...for all eternity."

Vikrom Kromadit
Chairman and Acting CEO, AMATA
Corporation PCL







# **AMATA Group**

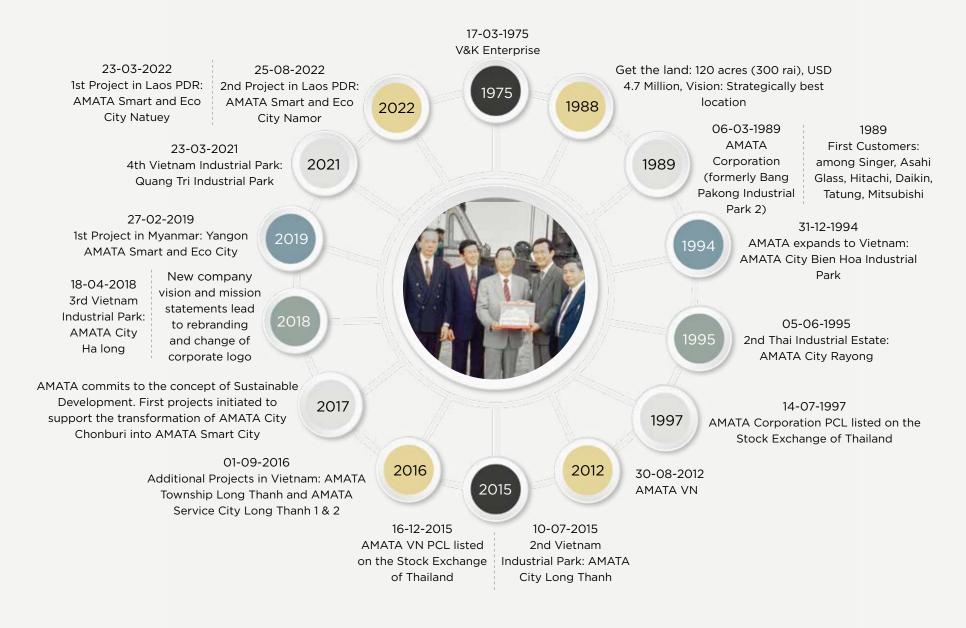


### A quick overview

AMATA Corporation PCL., listed on the Stock
Exchange of Thailand, focuses on industrial estate
development and related business in Thailand and
other countries. According to its 2022 annual report, 43
subsidiaries and associate companies in which AMATA
Corporation holds shares directly or indirectly operate
industrial estates, provide urban development, utilities and
services, or serve as holding companies.

AMATA Corporation is the major shareholder of AMATA VN PCL., also a publicly-listed company on the Stock Exchange of Thailand. All investments and businesses in Vietnam are made through AMATA VN.

## **AMATA History**



# AMATA Group Sustainability Framework

AMATA Group supports the United Nations Sustainable Development Goals, with the assistance of the Global Reporting Initiative (GRI). All projects are developed in accordance within a sustainable development framework, implementing policies to increase efficiency and minimize al possible environmental impacts.

Utilizing innovation and technology, we are evolving towards a Smart City that balances business, social and environmental factors, responding to evident global challenges and emerging risks.



# Scoring Highest Ratings for Outstanding Corporate Governance

AMATA Corporation and AMATA VN participate in the annual assessment by the Corporate Governance Report for Thai Listed Companies (CGR), which evaluates corporate governance practices using 241 criteria. Both companies were rated "Excellent", earning five stars.

We are also a member of Thailand's Collective Actions Coalition Against Corruption (CAC), a private initiative to fight deep-seated corruption.

AMATA understands that good corporate governance, backed-up by credibility and trustworthiness is the foundation for successful business growth. We constantly pay special attention to applying new procedures and adapting policies for greater transparency and responsibility to our stakeholders and society.

# ALL WIN -**AMATA's Business Philosophy**

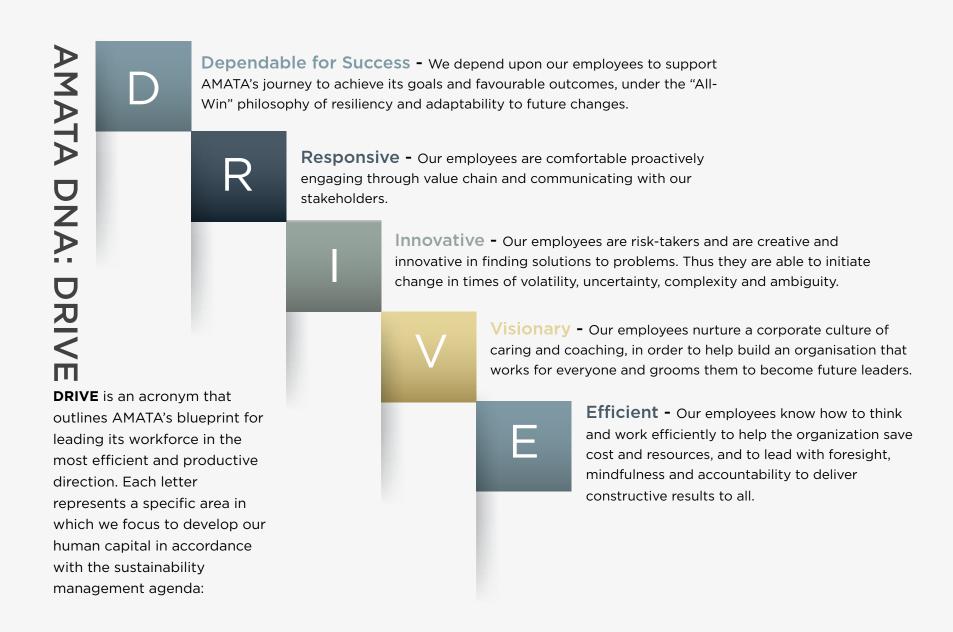
We are committed to conducting our business in a manner that gives equal importance to the economy, society and the environment. Our sustainable management agenda mandates a balanced business approach, placing equal importance on our stakeholders, society and the

Equal importance to the economy, society and the environmental soc ecosystem, to the benefit of all.

**AMATA** 

Our logo, with the motto "Save Earth, Safe Us" was created to represent all of our initiatives related to climate change and greenhouse gas reduction. It's designed to create awareness of the urgency of our situation.

The motto was the result of a competition among employees. The winner was selected by a jury of executives and an environmental specialist. The full motto reads, "Earth as the source of all life we depend upon and won't be able to survive without. Be safe in the future and have food to eat and water to drink, and safe from global warming, occurrence of natural disasters etc."



## **Towards a Smart City**

A "Smart City" employs the latest technology to achieve high levels of efficiency and environmental sustainability. This concept has inspired us to transform our Chonburi industrial estate, following the vision of "Sustainable Innovation for the Next Generation." It is in alignment with the Thai government's Thailand 4.0 Initiative, which seeks to advance industry and the economy using technology to drive efficiencies in a sustainable manner.



#### **SMART ENERGY**

Energy Efficient city with renewable energy source and sustainable environment management



Use of innovation and technology to enrich sustainable lifestyle and improve people's quality of life



Mixed-use sustainable development consisting of hotel, service apartment, restaurants, commercial facilities, conference & exhibition area



An innovation hub bringing the most advanced and leading companies in innovation and high technology sector, including R&D centers, contract research providers, and startups



# SMART MANUFACTURING

Create a platform to attract factories with full value chain solution combining system and data among logistics, finance, manufacturing, procurement and trade



#### SMART MOBILITY

Sustainable traffic solution and transport monitoring through an integrated management system



Develop all levels of education to support AMATA Smart City development You can read more about our sustainability and community relations initiatives in the latest Sustainability Report, available on the company's website.

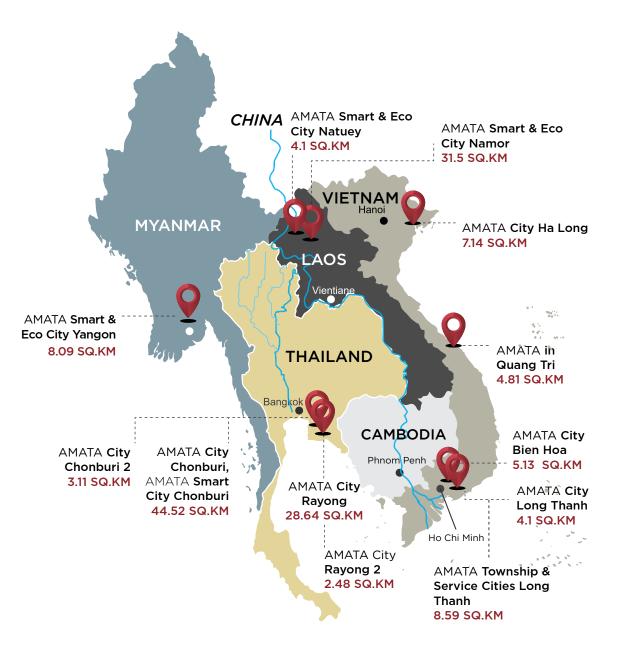
All data is prepared in accordance with the Global Reporting Initiatives (GRI) core option.

# AMATA at the heart of ASEAN

#### Where we operate

What began as an investment in a piece of Chonburi real estate back in 1989 has expanded to cover over 150 square kilometres of land, home to over 350,000 workers. As AMATA continues its rapid expansion, there is more to come.

AMATA currently has several estates ready to welcome your business and help you set up as quickly and efficiently as possible. Each estate is conveniently located close to major transportation hubs to aid shipping and logistics.



#### The Association of Southeast Asian Nations (ASEAN)

is made up of 10 countries in the region with shared economic and political interests.

When the ASEAN Economic Community (AEC) was created back in 2015, a new range of benefits became available to investors. The primary aim of the AEC is to establish a single market and production base. Currently, this has reduced tariff lines to zero in 96% of cases and 70% of intra-ASEAN trade is conducted at the most-favoured nation rate.

All AMATA estates are located within ASEAN, which means goods can flow freely; an essential ingredient to the region's success. Indeed, the region is now highly competitive in the global marketplace and we expect to see this strengthen as closer ties form between all ASEAN nations.

#### **CLMV** connections

The group of CLMV countries - Cambodia, Laos, Myanmar and Vietnam - have traditionally been overlooked. However, they now constitute the fastest growing economies in ASEAN, attracting the keen eye of investors as the bigger markets of Thailand and Indonesia become saturated.

AMATA has strong links with all CLMV countries and will have a physical presence in three of them within the next few years.

| AMATA's<br>Locations | Chonburi  | Chonburi 2                                      | Rayong  | Rayong 2  | Bien Hoa                              | Long Thanh                       | Quang Tri                           | Ha Long                        | Yangon                           | Namor                                 | Natuey                                  |
|----------------------|---|---|---|---|---------------------------------------|----------------------------------|-------------------------------------|--------------------------------|----------------------------------|---------------------------------------|---|
|                      | Bangkok 57 km                                   | Bangkok <sup>97</sup> <sub>km</sub>             | Bangkok 112 km                                  | Bangkok 157                                     | Bien 5<br>Hoa City km                 | Bien 25<br>Hoa City km           | Dong 25<br>Ha City km               | Ha Long 20<br>City km          | Thilawa 47 km                    | Muang Xai 46<br>City 46               | Luang 36<br>Namtha City km              |
|                      | Sriracha 33 km                                  | Sriracha 47 km                                  | Sriracha <sup>29</sup> <sub>km</sub>            | Sriracha 76 km                                  | Ho Chi<br>Minh City                   | Ho Chi<br>Minh City              | Hue 47<br>City km                   | City                           | Yangon<br>City 34<br>Center      | Prabana by                            | Luang 1 hrs<br>Prabang by<br>City train |
|                      |   | 60  |   |   |                                       |                                  | Danang 145<br>City km               | Hanoi 130<br>km                |                                  |                                       | City                                    |
|                      | Pattaya 66 km                                   | Pattaya 69<br>km                                | Pattaya <sup>29</sup> <sub>km</sub>             | Pattaya km                                      |                                       |                                  |                                     | Chinese 160<br>Border km       |                                  | Vientiane 4.5 hrs<br>by<br>City train | Vientiane 3 hrs<br>by<br>City train     |
| <b></b>              | Suvarna-<br>bhumi                               | 90<br>km<br>Suvarna-<br>bhumi                   | 108<br>km<br>Suvarna-<br>bhumi                  | 151<br>km<br>Suvarna-<br>bhumi                  | 20<br>km<br>Long Thanh<br>New Airport | Long<br>Thanh New<br>Airport     | 60<br>km<br>Phu Bai<br>Int. Airport | Cat Bi 25<br>Airport km        | 29<br>km<br>Mingladon<br>Airport | Luang 70<br>Namtha km<br>Airport      | Luang<br>Namtha 39<br>Airport           |
|                      | Int. Airport                                    | Int. Airport                                    | Int. Airport                                    | Int. Airport                                    |                                       |                                  |                                     | Van Don 60<br>Airport km       |                                  |                                       |   |
|                      | U-Tapao<br>Rayong 97<br>Pattaya<br>Int. Airport | U-Tapao<br>Rayong 84<br>Pattaya<br>Int. Airport | U-Tapao<br>Rayong 48<br>Pattaya<br>Int. Airport | U-Tapao<br>Rayong 43<br>Pattaya<br>Int. Airport | Tan Son 35<br>Nhat km<br>Airport      | Tan Son 25<br>Nhat km<br>Airport | Danang 148<br>Int. km<br>Airport    | Noi Bai 160<br>Airport         |                                  | Oudomxay 50<br>Airport                | Oudomxay 81<br>Airport                  |
|                      | Laem<br>Chabang Sea<br>Port                     | Laem  | Laem<br>Chabang<br>Sea Port                     | Laem<br>Chabang Sea<br>Port                     | Port                                  | Cat Lai 20<br>Port               | Thuy Port                           | Cai Lan 20<br>Deep Sea Port    | Yangon                           | Boten 45<br>Chinese<br>Border         | Boten 20<br>Chinese<br>Border           |
|                      |   |   |   |   | Cai Mep 50<br>Deep<br>Sea Port        | Cai Mep 40<br>Deep<br>Sea Port   | Danang km<br>Int. Sea Port          | Lach Huyen km<br>Deep Sea Port |                                  | Huay Xai 232<br>Thai Border           | Huay Xai 205<br>Thai Border             |

|            | THAILAND   |  | VIETNAM   | MYANMAR   | LAOS (PDR)   |   |
|------------|--|--|---|---|--|---|
| LOCATION   | All projects<br>(Eastern Economic<br>Corridor EEC)   | AMATA City<br>Bien Hoa, AMATA City<br>Long Thanh<br>(South)  | Quang Tri Industrial<br>Park<br><i>(Central)</i>  | AMATA City<br>Ha Long<br>(North)  | Yangon AMATA<br>Smart and Eco City   | AMATA City Namor,<br>AMATA City Natuey  |
| ADVANTAGES | Experienced workforce     Government incentives     Location/ market access     Infrastructure     Comfort  Smart City Chonburi:     Smart & renewable energy     Smart utilities     Low carbon city  | High-tech industrial park & Smart City     Located in Top 5 investment destination for FDI into Vietnam     Abundance and experienced workforce     Access to local markets     Direct access to expressway & easy access to social infrastructure such as urban cities, main ports and international airports                           | <ul> <li>Strategic location &amp; good connectivity</li> <li>Competitive labor cost</li> <li>Integrated and modern infrastructure, utilities</li> <li>Dedicated customer service team and onestop services</li> <li>Strong support from provincial authority</li> </ul> | Industrial park & Smart City Import/ export gateway Optimal location for production transfer from China Economic Zone status (max. tax incentives) White- and blue-collar workforce with min. wage in 3rd-level region (low cost labor) Best support from local authorities with high competitive index | Access to local market     Low-cost labor supply     Infrastructure and     utilities at international     standard (inc. on-site     power plant)                                   | <ul> <li>Close access to Chinese border</li> <li>Link with China-Laos railway</li> <li>Low electricity tariff price (90% hydropower)</li> <li>Low cost labor supply</li> </ul>  |
| PRODUCTS   | <ul> <li>Automotive OEMs</li> <li>Automotive P&amp;Cs</li> <li>Electronics &amp; electric</li> <li>Food &amp; beverage, consumer goods</li> <li>Aviation MRO</li> <li>Steel, metal, rubber and machinery</li> <li>Logistics &amp; warehousing</li> </ul> Smart City Chonburi: <ul> <li>R&amp;D, innovation</li> <li>EEC targeted industries</li> </ul> | High-tech industries, environmental-friendly industries and related supporting industries  Electronics & electric  Pharmaceuticals, medicinal, chemical and botanical products  Mechanical engineering, machinery and equipment  Food & beverage, consumer goods  Packaging and printing technology  Automotive  Logistics & warehousing | <ul> <li>Textile &amp; garment, footwear</li> <li>Packaging &amp; printing</li> <li>Wood processing &amp; furniture</li> <li>Food &amp; beverage</li> <li>Electronics &amp; electric</li> <li>Logistics &amp; warehousing</li> <li>Supporting industries</li> </ul>     | <ul> <li>Automotive</li> <li>Electronics &amp; electric</li> <li>Food &amp; beverage, consumer goods</li> <li>Garments</li> <li>Machinery and components</li> <li>Steel, plastics &amp; rubber</li> <li>Phone &amp; parts</li> </ul>  | Metal products     Food & beverage, consumer goods     Plastic products     Garments     Automotive     Electronics & electric     Logistics & warehousing     Light industries etc. | <ul> <li>Processing industry</li> <li>Commercial &amp; services</li> <li>Education, residential</li> <li>Logistics</li> <li>Agricultural processing industry for export</li> <li>Solar panel mfg. industry &amp; renewable energy</li> <li>Vehicle &amp; spare parts manufacturing</li> <li>Electronics &amp; electric</li> </ul> |



#### **THAILAND**

AMATA City Chonburi and AMATA
City Rayong act as major international
hubs for manufacturing. Both are
located in the nation's Eastern
Seaboard region. The region has
been declared part of the Eastern
Economic Corridor (EEC). The
Thai government aims to speed
up development to make the EEC
the most efficient and prosperous
economic area in ASEAN.



#### **VIETNAM**

AMATA City Bien Hoa is located on Vietnam's north-to-south highway, close to Ho Chi Minh City.

AMATA City Long Thanh and AMATA Township Long Thanh are right on the highway connecting Ho Chi Minh and the new airport.

AMATA City Ha Long is in Quang Yen Coastal Economic Zone, Quang Ninh Province, strategically located near the capital and the Chinese border.

Collaboratively developed by AMATA City Bien Hoa Joint Stock Company, Vietnam Singapore Industrial Park Joint Stock Company, and Sumitomo Corporation, Quang Tri Industrial Park (QTIP) stands as a key industrial zone in Central Vietnam. Positioned alongside vital national transportation routes like National Highway 1A and the North-South Railway, QTIP offers seamless connectivity to city centers, airports, and seaports across the Central Region.



#### **MYANMAR**

In 2019, Amata established Yangon AMATA Smart and Eco City, and signed a joint venture with the Department of Urban and Housing Development (DUHD) under the Ministry of Construction. This led to the development of a Smart and Eco City and supporting infrastructure, logistics, services and other related businesses, strategically located close to the capital of Yangon, international airport and river port.



#### **LAOS**

In 2018, the Ministry of Planning and Investment of the government of Laos PDR and AMATA signed an agreement to develop Smart And Eco Cities in the northern provinces of Luang Namtha and Oudomxay. The development of the first phase is expected to begin in 2024. Both projects will include industrial zones with dry port, mixed-use and residential zones, and like all AMATA developments, ample green areas complemented with state-of-the-art utilities and infrastructure.

# **Products and opportunities**

When you choose AMATA, your company can rely on strong infrastructure and professional support that makes doing business much easier. Everything is designed to make your work here as convenient and productive as possible.

#### Industrial land for sale or lease

If you are looking to invest in a new manufacturing plant or expand your existing operations, AMATA has prime real estate for sale or long-term lease.

#### **AMATA Service Centres**

Each AMATA city has a suite of offices at site, where our staff works diligently to help you set up and prosper. As you go through the process of setting up, you may need premises to service customers, so our well-equipped offices and meeting rooms are ready for your use.

#### **AMATA Commercial Complex**

Each AMATA city houses a community of workers. As we expand, there are opportunities to invest in the service and lifestyle infrastructure, such as education, retail, healthcare and residential. We are always looking to partner on development projects vital to the well-being of our clients.

#### Ready-built factories, built-to-suit factories

Whether you are looking for a quick set up or testing the market, we have a variety of ready-built factories and warehouses from 1,000 square meters in size and larger, designed to be aesthetically pleasing as well as functional.

Built-to-suit factories - If you are looking for a factory tailored made to your requirements, we have the expertise to design, develop and deliver any type of building including those with complex requirements.



**POWER PLANTS** 



SERVICES



WATER MANAGEMENT



FIBRE OPTIC NETWORK



DESIGNATED AREA FOR DATA CENTER



INTEGRATED & TECHNICAL **FACILITIES SERVICES** 



SECURITY & SAFETY



**READY-BUILT** FACTORIES





NATURAL GAS



SOLID ROADS



GREEN AND CLEAN



WASTEWATER **MANAGEMENT** 



FREE ZONE



CENTRES





LUMADA CENTER SOUTHEAST ASIA



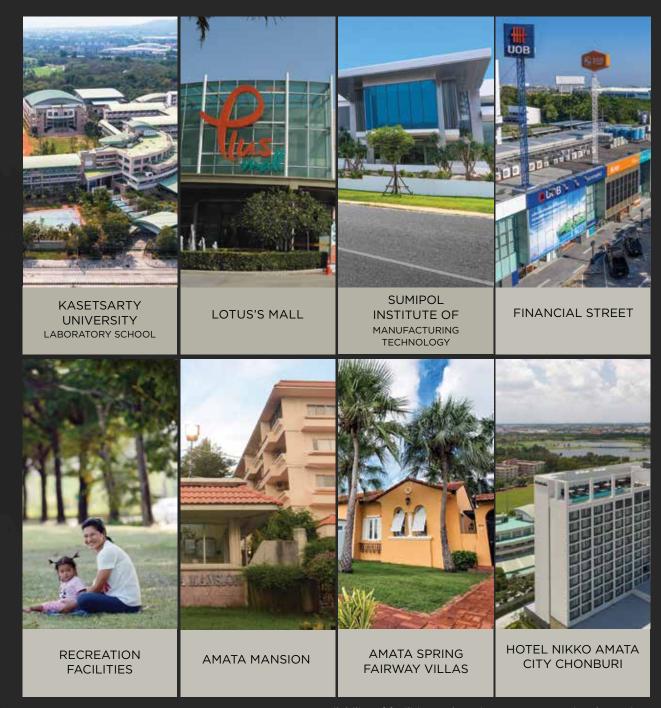
\* availability of facilities and services may vary project by project

#### PRODUCTS AND OPPORTUNITIES

## **Commercial & Leisure**

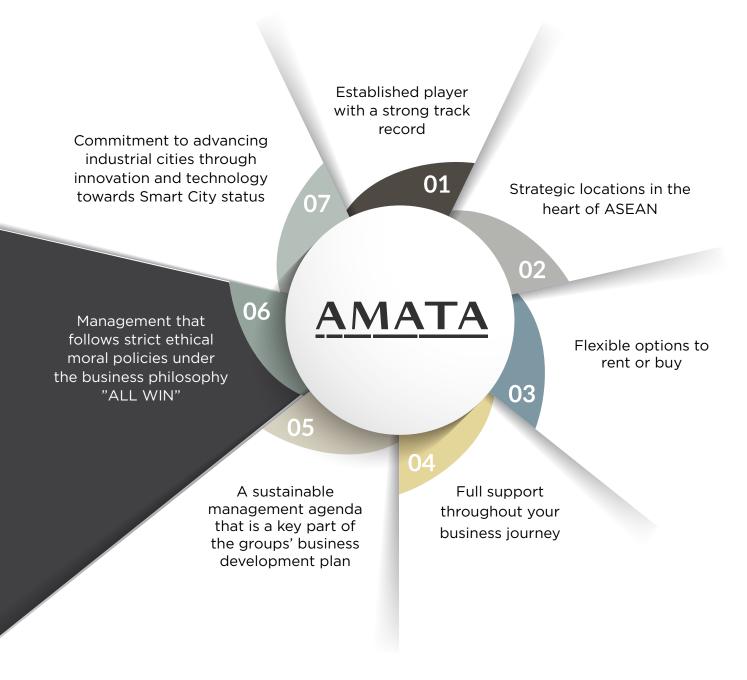
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# 7 reasons to invest in AMATA

AMATA is the partner to trust as you set up or expand operations in the ASEAN region





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